 ***GIRISH G. CHAVARE***

**Cell Number:** +91-9886224192 **E-Mail:** [ggchavare@gmail.com](mailto:ggchavare@gmail.com) Skype: ggchavare

***Summary:*** An accomplished & knowledgeable senior professional with 20 years of experience aiming for challenging assignment in Import / critical parts substitute, Indigenization & Localization, New parts and supplier development, Strategic & Alternate Sourcing, Purchase, Materials, Procurement & SCM department in Auto, Auto ancillary, Manufacturing & Engineering Industries.

***Career Highlights:*** Strong connections of Supplier base on PAN India level in all types of commodities

* New part & Supplier development
* Sourcing & Alternate Sourcing
* Capex, Direct & Indirect Purchases
* Project & Part costing
* Cost reduction & VAVE
* Supply Chain Management
* Indigenization & Localization of critical parts
* PPAP documentation and SAP
* Product Development and Operations
* Project, Program & Inventory Management
* Purchase / Materials / Procurement
* Budgeting, Exim & Team management

***Professional Experience:* Sanmati Engineering Limited - Ichalkaranji**

**General Manager – NPD, Supplier Dev. / Sourcing/ Purchase Feb’ 2018 to till date**

* All types of CAPEX, Direct, Indirect, Tools & Consumables Purchase of the group for a 500 Ton captive foundry and 4 CNC machines shops worth 25 crores PA with team of 4 people
* Formed Purchase policies and Central purchasing office for the group to ensure cost control
* Four new RM suppliers developed for steel Bars, Pig Iron & Scrap, 10 conventional machine shops developed for hub machining & 4 small scale foundries developed for CI, Steel & SG castings
* Identified and developed 10 suppliers for rough machining of MCIE’s Hubs with good quality
* Met production of 50K/month front & rear hubs for Mahindra CIE with 95% quality & delivery rating.
* Formed & lead CFT to achieve 95% FTR and in time development & bulk production of parts
* Developed 5 types of pump flanges for JCB India, 100 types of engine parts namely pulleys, engine covers, Live hydraulics, headers for Koel Pune, 5 types of planetary carries for Spicer India & For Ritter India developed spindles & brackets, Flywheel & housing, Crank case, Transmission box, Ex. Manifold, Pullies for VST tillers, Pump housing developed for Laxmi Pumps with PPAP activity.
* Cost reduction with suppliers YOY 10% by negotiation, rationalization, localization and by VAVE
* Achieved annual cost savings target of Rs.1.00 crore in all types of organization purchases
* Inventory management of A, B and C types of parts as per norms and YOY reduction by 10%
* Recruitment, training identification, Performance monitoring, Skill development & second line development

**Mitsubishi- VST Diesel Engines (MVDE) Mysore**

**Manager – Purchase & Vendor development June’ 2016 to Feb ’2018**

* Managed as dept. head & handled – Purchase, New parts & Supplier dev., Supplier Development, Indigenization & Localization of Diesel Engine parts with Project & Inventory management.
* Managed purchase of over INR 50 Crores and Indigenization / Localization savings of 1 Crore PA.
* Developed supplier base for various commodities – Machined Forgings & Castings, Fabrications, Press & sheet metal parts, Electricals, Proprietary & Brought out parts and assemblies.
* Development of 5 C parts namely CY. Heads & Block, Con rods, Cam shafts & Crank cases.
* Flywheels & housings, Pullies and Manifolds developed with alternate supplier with 10% savings
* Engine gears developed with Pune supplier with 30% cost savings & FTR over import cost
* 2 cold forgings suppliers for valve collets & retainers, governor sleeves and shafts with 100% FTR
* Explored & selected suppliers for Starter motors, Alternators, Glow Plugs, Oil & Water Pumps
* Achieved 100% FTR & on time dev. for imported parts indigenization of 3& 4 cylinder engines
* In FY 16-17 total 30 import parts indigenized worth Rs.1 crore/ Annum and 40 imported parts indigenized in FY 17-18 worth savings of Rs. 1.25 Crores/ Annum with 25 suppliers
* Managed export of 30 parts/month to MHI- Japan worth 1 crore/ month with zero complaints
* Improved supplier’s quality & delivery ratings from 85% to 95 % & reduction in monthly customer complaints from 5 to 2 by taking proper CAPA at supplier end.

**Sanmati Precision Engg. Pvt. Ltd. - Ichalkaranji**

**Manager – Purchase & Development July’2014 to June’2016**

* All types of Direct, Indirect, Tools & Consumables Purchase of the group for a 300 Ton captive foundry and 2 CNC machines shops worth 20 crores PA.
* Two new RM suppliers developed for steel Bars, Pig Iron & Scrap, 10 conventional machine shops developed for hub machining & 2 small scale foundries developed for CI, Steel & SG castings.
* Met production of 30K/month front & rear hubs for Mahindra CIE with 95% quality & delivery rating.
* Formed & lead CFT to achieve 95% FTR and in time development & bulk production of parts
* Developed 5 types of pump flanges for JCB India, 50 types of engine parts namely pulleys, engine covers, Live hydraulics, brackets for Koel Pune, 3 types of planetary carries for Spicer India & For Reiter India developed spindles & brackets with PPAP activity.
* Cost reduction with suppliers YOY 5% by negotiation, rationalization, localization and by VAVE
* Achieved annual cost savings target of Rs.50 Lakhs in all types of organization purchases
* Inventory management of A, B and C types of parts as per norms and YOY reduction by 5%

**United Conveyor Corporation India Pvt. Ltd. - Pune**

**Manager - Sourcing India Aug ’2011 to July’2014**

* Developed PAN India supplier base for various commodities – CI & SGI castings, High Chrome & Ni- hard & White CI castings, Heavy machined fabricated parts, U & CE stamped Vessels, Silos, Hoppers & Tanks, LASER & Plasma Cut parts, CNC bar tuned and VMC machined parts, BOP & Proprietary like Gear boxes, Motors, Compressors, Chains and Plastic & Rubber parts
* Responsible for exploring, identifying, assessment and selection of suppliers on PAN India level
* Developed machined fabricated ASH crushers, Knife gate valve & Shear disc valves, ASH conveyors, Paddle mixers & Unloaders, Spartan pipe castings & fittings, Prime movers for bottom ASH, Separating equipment for fly ASH.
* 25 Components developed for Dry flight and Submerged flight conveyors for ASH handling
* Developed @100 parts in one year time with 25 new suppliers & managed export of INR 25 Crores PA with team of four people.
* Supported UCC India SCM for exploring, assessment and selection of suppliers for critical parts
* Tooling, Pattern, First Piece and First bulk lot inspection at supplier end before dispatch to USA.

**Ace Valves Pvt. Ltd. - Ichalkaranji**

**Manager – Purchase & Development June’ 1994 to Aug ’2011**

* Looked for production in conventional machine shop for RA levers, Thrust washers & Pistons
* Increased productivity by 25% by calculating cycle time, work report and less inspection
* For ISO 9002 QMS implementation worked on Manual, Procedures, SOP and Work Instructions
* Managed as profit center head and handled – Production, Quality, New parts & Supplier dev., Supplier development of Diesel Engine, C arm of X ray, Brake systems parts as per company need
* Developed local suppliers for SG Irons Castings, semi finish machined parts, Aluminum bar & C section supplier, C section bending supplier, Jigs & fixtures, Tooling & Consumables, etc.
* Development of 3 Rocker Arm lever & Thrust washers, Primary & Secondary Brake pistons, Brake caliper, Hard anodizing of Pistons and Zinc plating of steel parts.
* 25 types of jigs & fixtures developed for finish machining of RA lever on conventional Lathe, Milling, Drilling and Honing machines.
* 10 no of Inspection fixtures developed for 3 RA Levers & Thrust washers’ in-process and final insp.
* Developed hard anodizing of Cummins India Pistons and produced 2000 pistons per month
* Monthly business of Rs. 10 lakhs for blue and yellow zinc plating on labor basis of auto parts
* SPM developed for Maruti caliper for boring operation and producing monthly 50000 calipers
* Managed business of over INR 50 Lakhs per month and Implemented ISO 9002 QMS as MR
* Developed 5 parts with level 3 PPAP documents as per Cummins India requirement.
* Improved customer’s quality and delivery ratings from 80% to 90% within 3 months’ time and achieved customer ratings to above 90% from Sept 1994
* Reduction in customer complaints from monthly 5 to 1 by implementing 7 QC tools and Poke Yoke.

**Academic Qualifications –**

* **Diploma in Mechanical Engineering from Dr. JJM Polytechnic in 1994 with First Class**
* **Diploma in Plastic Engineering from Government Polytechnic in 1998 with Distinction**
* **BE (Mechanical) from Chennai University in 2010 with Distinction.**
* **PG Diploma in Supply Chain Management from IBMR Pune.**

**Software Skills –**

* **Familiar with MS office, Internet application and SAP R7 MM Module**
* **Pursuing CATIA V6 Solid Modelling course from Design Tech CAD Academy - Pune**

**Professional Trainings –**

* 3 days on “Quality & Productivity Improvement Tech. & 1 day on “MSA “at Cummins India, Pune
* 3 days on APQP requirements & one day training on “Basics of Six Sigma” in M & M– Pune.
* 1 day on IATF TS 16949 – ISO quality management systems requirements at M & M – Pune.
* 1 day on Leadership & Effective Time mgt. at M & M premises from Strategic trainers Mumbai
* 1 day on Target costing & Value Analysis at CII Mumbai by Institute of Logistics, and Chennai.

**Personal details –**

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| Date of Birth: 13th May 1974 | Languages Known: English, Hindi & Marathi |
| Passport No.: H7930651 | Current Salary: 15 Lakhs per Annum |
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